

Clear Demand Company Overview

Clear Demand is the leader in Intelligent Price Management and Optimization (IPMO) for retail. We were the first company to deliver an omni-channel lifecycle pricing solution that synchronizes prices, promotions, and markdowns online and in-store to produce a consistent brand and shopping experience. Clear Demand is the leading innovator in retail pricing solutions with patented science that analyzes historical sales to understand shoppers' sensitivity to price and generate price and promotion strategies that account for pricing rules, cost changes, and competitor prices to achieve profit and revenue goals. Architected on big data and delivered through Software-as-a-Service (SaaS), Clear Demand's Intelligent IPMO solution can be administered from a public or private cloud. Clear Demand's innovations in retail science simplify adoption and use, while allowing retailers to see value in just weeks with more transparency and minimal disruption to existing business.

Clear Demand offers a competitive salary with stock options and a benefits package, including medical, dental, 401k.

Job Description – Field Engineer

Our predictive data solutions client is looking for a Product Manager with a focus on data products and analytics to join their team. This role is ideal for someone with experience in technical product management, strong analytical and quantitative skills. The successful candidate will be able to understand the intent and business value of price optimization and analytics products, collaborate with cross-functional teams, and stay focused on overall product vision. You'll work closely with a highly skilled team focused on the algorithms, analytics, and retail science that drive their product!

This is a remote opportunity with a growth-oriented company that values innovation, collaboration, and results. You'll be working in an exciting environment with the chance to influence the development of cutting-edge data products.

Duties:

- Contribute to both client-driven (20%) and more general product (80%) advancements, ensuring the product's long-term growth and relevance in the market. You will guide the team to stay aligned with the product's goals, fostering forward momentum by encouraging focus on key priorities and ensuring meetings and initiatives lead to meaningful progress.
- Work closely with technical teams (including developers and mathematicians) to translate complex business needs into technical requirements and user stories.
- Analyze and interpret data flows and reporting outputs, ensuring product solutions meet business and client needs. Hands-on experience with data science is a plus.
- Manage client feature requests, oversee the discovery process, and translate these into actionable product enhancements. Some client interaction is expected, especially in understanding data reporting needs and providing solutions.
- Although the focus is more product-centric, assist in ensuring high-quality product releases through occasional validation of output using tools like Python.
- Track KPIs for product performance and release success.

- Contribute to continuous improvement initiatives by providing insights and recommendations based on project experiences.
- Develop thorough understanding of product features and client and market needs.
- Improve product documentation.
- Support Road Map definition by utilizing knowledge of market, client, and product needs.
- Assist with QA, manage user acceptance testing and certify product releases

Required Skills:

- 5+ years of experience in product management, specifically in data or information products.
- A background as a Product Manager at a data product company is a plus.
- Strong ability to balance different ideas and keep the team's focus on key priorities and overall product goals.
- Ability to manage feature requests from clients, with some experience in client-facing roles or product discovery processes.
- Background in data management or analytics, with experience in reporting and improving forecasting models.

Education:

- Bachelor's degree required; advanced degrees in a related field are a plus.

To apply, please send your resume to HumanResources@ClearDemand.com.

To learn more about Clear Demand, visit <https://ClearDemand.com>.